



MEMORANDUM

4.2 CASH FLOW BUDGET OF FISHY FINGERS

		JANUARY	FEBRUARY	MARCH
CASH RECEIPTS	R		R	R
Bank balance at the beginning of the month		15 000	1 750	5950
Credit sales			3 000	4 200
Cash sales		7 000	9 800	10 150
Loan			3 000	
Other income			1 200	
TOTAL CASH AVAILABLE		22 000	18 750	20 300
CASH PAYMENTS	R		R	R
Loan payment				300
Cash purchases		5 000	6 000	6 500
Monthly expenses				
Wages		2 400	2 400	2 400
Rent		2 500	2 500	2 500
Telephone		450	450	450
Electricity		300	300	300
Fuel		600	600	600
Other payments		9 000	550	550
TOTAL CASH PAYMENTS		20 250	12 800	13 600
Bank balance at the end the month		1 750	5 950	6 700

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4.3 SWOT ANALYSIS OF FISHY FINGERS

Strength	Opportunities	
Well trained employees	Possibilities of expanding	
Weaknesses	Threat	
Lack of resources	New nearby competitors can enter the market	

(4x2) [8]